



Request for Proposals

Project Name: Rosebud Farm Company - Sharecropping Contract Bid for Pivot Irrigated Farmland

Company Name: Rosebud Economic Development Corporation (REDCO)

Proposal Extended Deadline: Friday February 4th, 2022

Contact: Koby Hagen

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Mission, SD 57555

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Introduction

The Rosebud Farm Company (RFC) is a subsidiary of the Rosebud Economic Development Corporation (REDCO). Founded in 2013, RFC has managed 1,400 acres of irrigated farmland and 600 acres of non-irrigated farmland through local farm contracts. It has been steadily building its capacity to directly farm this acreage as well as develop a long-term strategic agricultural plan to support food sovereignty for the Sicangu Lakota Oyate (Rosebud Sioux Tribe).

As we continue to build our internal farm capacity, we are looking for a farmer or a farm company to partner with us through a sharecropping contract to farm and produce organic crops on the irrigated acreage for the 2022 season.

Project Overview

Our sharecropping agreement is an annual contract where our irrigated fields are rented for the season and organically prepped, planted, cultivated, harvested and cover cropped by our farm partner. The farmer or company plans the fields and submits field plans as well as the rent payment to RFC in the early spring. The partner also pays for all expenses, including organic certification management and cost. At the end of the season, after harvest is sold, 30% of the **net profit** is given to RFC as percentage share.

Project Proposal

We are calling for proposals from a local farmer or farm company that outlines a proposal for farming our 12 organic farm fields that total 1,400 acres. The sharecropping farm plan proposal should cover the following deliverables:

- 1-2 pages total

- A short description of your farming experience irrigated fields, where each field is 120+ acres; this should include your experience with organic management, pivot maintenance, and farming capacity overall. Please indicate which areas of the farm production season you will be directly servicing versus subcontracting to other farmers or farm companies.
 - Please list any subcontractors, their contact info as well as the services you will be contracting
- A plan and budget for the 12 farm fields: inputs (cover crops, soil amendments, seed, other expenses), crops, weed management techniques, harvest timeline, projected harvest yields and revenue
- Please indicate how you will store your crops upon harvest; at this time, RFC does not have any storage capacity
- Risk management: A list of techniques and resources you plan to use to decrease risks of crop loss. This would include insurance agencies, etc.

Anticipated Selection Schedule

The Request for Proposal timeline is as follows:

Request for RFP: Friday January 21st, 2022

Quotes from Farmer/Farm Company Due: Friday February 4th, 2022

Selection of Farmer/Farm Company: By February 8th, 2022

Time and Place of Submission of Proposals

Respondents to this RFP must submit their proposal by **Friday February 4th, 2022**. Responses should be clearly marked “RFP - **Rosebud Farm Company – Sharecropping Contract Bid for Pivot Irrigated Farmland**” and mailed to the contact person listed above. Responses may also be submitted via email: please email koby@sicangucorp.com with the subject line “**RFP: Rosebud Farm Company – Sharecropping Contract Bid for Pivot Irrigated Farmland**” with the proposal attached as a pdf.

Elements of Proposal

A submission must include, at a minimum, the following elements:

1. Description of the firm or organization including a general overview and names and credentials of the team who will be completing the project.
2. A one-page narrative outlining the organizations strengths and distinguishing skills or capabilities as they relate to the project.
3. A proposed budget for the project, including a breakdown of the time and cost requirements for each deliverable outlined in the ‘Project Goals’, ‘Scope of Services’ and ‘Deliverables’ sections.
4. Testimonies from past clients.
5. May include previous examples of other farm plans from previous seasons.

Evaluation Criteria

The successful respondent will have been operating continuously and offering consulting services for a minimum of 24 months.

The education, experience, knowledge, skills, and qualifications of the company and the individuals who will contribute to the project.

The competitive cost of services.

The expertise of the firm in completing similar studies or projects.

Tribal affiliation will also be considered. REDCO is a tribally chartered corporation under the Rosebud Sioux Tribe (RST), and as such follows the tribe's procurement policies. Indian preference therefore applies. However, all service providers are invited to apply, and evaluation of other criteria in addition to tribal affiliation will play a significant role in the selection process. The selected service provider will be required to have or obtain a Rosebud Sioux Tribe business license prior to commencement of the project.